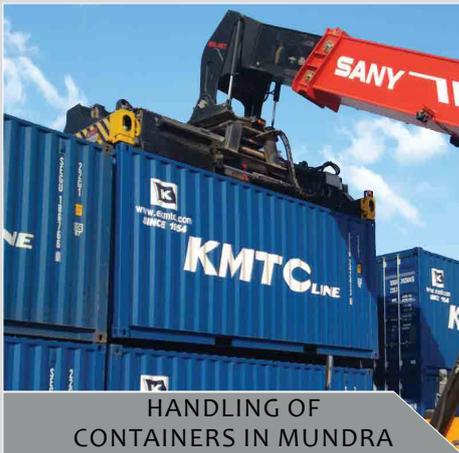




SUPPLY OF POLYMER IN TWENTY-FOOT CONTAINERS



HANDLING OF CONTAINERS IN MUNDRA

## BOXCOWORLD Achieves 200 TEU For Cairn INDIA

**B**oxcoWorld completed its first rake operation and then another milestone: handling more than 200 twenty-foot containers – in the successful supply of polymer powder for a major enhanced oil recovery project in the Mangala field.

In the enhanced recovery of hydrocarbons, a polymer is injected into the reservoir to improve the recovery of hydrocarbons. For this project, containers are being shipped from China and the UK to Mundra and transported by rail and road to the polymer storage yard in Bania Sanda Dhora, Barmer.

This continuous process requires meticulous planning. The sea and rail transit takes 75 days, a strict QC check of the polymer received needs 3 days, and another 1 to 2 days are required for shifting, lifting and placing the consignment. Moreover, it does not end here, since the empty containers must be returned within 42 days to avoid penal charges. There is a complex chain of coordination, which has to be exercised flawlessly for each consignment. Everyone involved has to carry out each of their tasks every time with the same precision.

BoxcoWorld continues to fulfil its commitments. For 12 months a year, seven days a week, the operation

requires intense logistics planning, evaluation of the injection and subsequent inventory management.

Way back in November 2014 we started mobilising equipment and putting the right teams in place.

The requirement was not only to setup an operational base upon being awarded the contract; but also the delicate task of liaising with local villagers, who have time and again tried to disturb the operations. In addition, a vast range of safety standards are required to be followed by the oil industry. There was a sense of immense pressure during the early days, as getting all the loose ends together was indeed a difficult task. However, the team of Boxco kept at it and evaluated all the possible strategies and within a few weeks rose to the occasion.

Starting with a mere 20 loads to import in January 2015, which gradually increased to 229 TEU in December 2015, BoxcoWorld has proven its merit, which has been duly acknowledged by the leading authorities in Cairn.

As each day passes by, BoxcoWorld meticulously implements its strategy to cater for the increasing supply of the polymer combined with all possible cost measures for our customer ■

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# Seamless And Timely Delivery Of Educational Books To AFGHANISTAN

Efforts never go to waste, according to the Mool mantra, and this is how we at Boxco World successfully completed the timely, safe and error-free delivery for one of our prestigious customers, Pitambara Books.

The project entailed supplying several container loads of books to Kabul for the Ministry of Education.

For BoxcoWorld, it was matter of achieving the trust of the customer. We faced stiff competition as all previous project logistics were primarily dominated by nominations from the government in Afghanistan. BoxcoWorld predominately remains one of the top freight forwarders for non-nominated project supplies, which include projects to Ethiopia, Sudan and many other East African states. BoxcoWorld is currently engaged in similar projects in Sudan.

This Afghanistan project, which began at the end of October 2015, required us to dispatch various lots of goods from Jhansi. We had to split each lot as per the specifics of the delivery schedule. We crated them securely and most importantly arranged the exemption certificate, which was only possible once the goods were shipped on board. Projects to Afghanistan are challenging,

since there are unforeseen delays leading to escalation in costs from vehicle detention and high costs in ensuring the security of both the goods and containers. Boxco World has successfully proven that proper planning, real-time updates and prompt liaisons, can help to achieve timely delivery without any extra costs for the customer.

With this achievement, BoxcoWorld is looking forward to entering this challenging niche market, with a full commitment for timely delivery and complete customer satisfaction.

We would like to thank Pitambara Books for the faith that they showed

**This is to certify that Ms. BoxcoWorld logistics Pvt Ltd., Delhi, India has executed our ocean shipment of 35x40'HC containers to Kabul, Afghanistan.**

**They delivered the consignment up to the consignee's warehouse in Kabul. Their handling, execution and communication process during the shipment phase was excellent. We appreciate them for their efforts, recommend them for future references and wish them all the best in all their future endeavours.**



in us and for their appreciation on successful completion

# BOXCOWORLD Transports Over-Dimensional Packages On Flatbeds To IRAN

With the easing of the sanctions by Western nations in Iran, Boxco World has handled a large movement to Bandar Abbas in Iran.

The equipment was imported by Persian Gulf Saba Steel, a joint investment company established by the State Pension Fund and State Pension Investment Company of Iran. The objective of the company is to set up a production capability of 4.5 MTPA of sponge iron, 1.5 MTPA of sponge iron and 2.8 MTPA of slab in three phases.

The supplier for this cargo was Elecon EPC Projects Ltd, a company based out of Vallabh Vidya Nagar in Gujarat. It manufactures world-class material-handling equipment for the power industry, the mining industry, the steel industry, and the cement industry as well as for the port and infrastructure sector.

This was a challenging assignment, as the cargo was originally planned to be shipped as break bulk, but due to the lack of break-bulk solutions from Mumbai, we suggested to our agents the option of moving the ODC packages on flatbed containers.



The equipment was eventually moved in 6 x 40 ft units and 6 x 40 ft flat rack units.

The consignment was moved in two lots: the open top units on MV Aysan V. Sas on 17 January 2016 and the flat rack units on vessel Negar SPL on 28 January 2016.

This is expected to be the first in its series of four shipments of a similar nature for this customer.

The opening up of the Iranian market by the lifting of sanctions

will provide huge opportunities to the Indian manufacturing sector. The successful handling of a difficult shipment of this nature will ensure that BoxcoWorld is seen as a serious contender in future EPC contracts undertaken in Iran



## 18 Metric Tonnes Of

BoxcoWorld successfully transported a critical and time-bound power project shipment from India to Kinshasa, Africa, by air for Angelique International, which is setting up a hydroelectric power project in D.R. Congo. The shipment consisted of 621 packages weighing

18 metric tonnes of civil construction materials, machinery and equipment for the plant and site development.

The job involved picking up the cargo from different locations in Jaipur, transporting it by road to Mumbai, customs clearance at the airport,

coordination with the airlines, the air lift and POD discharge.

There were many hurdles in the execution of the air shipment, all of which were overcome by the Boxco team with its proactive planning and action. The shipment had been

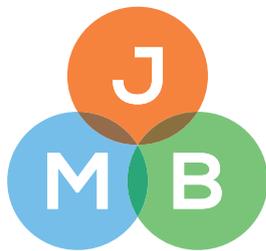
## Air Charter To AFRICA

planned to leave from Delhi Airport; however, at the last moment the airline declined the rate offered. Knowing and understanding the urgent need for the cargo to be on site, the Boxco team, without delay, immediately diverted the cargo to Mumbai and loaded it onto an Ethiopian Airways plane in one lot and

the shipment arrived at its destination within the time schedule.

Boxco ensured the project was executed with maximum efficiency and minimum costs, leading to substantial cost savings for the customer. The BoxcoWorld team is honoured and

thankful to the Angelique International team for giving us such an opportunity, where our philosophy of exceeding the customer's expectations and delivering customer happiness could be achieved to the fullest



J M BAXI GROUP

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YEARS OF EXCELLENCE



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